

Message Text

UNCLASSIFIED

PAGE 01 SANTIA 02580 310118Z
ACTION CU-04

INFO OCT-01 ARA-10 ISO-00 USIA-15 /030 W
-----312003Z 072885 /40

R 301810Z MAR 77
FM AMEMBASSY SANTIAGO
TO SECSTATE WAHDC 4130

UNCLAS SANTIAGO 2580

FOR CU/ARA

E.O.11652:N/A

TAGS: OEXC, CI, ENRG, (SCHINDLER, SERGIO)

SUBJ: MULTI-REGIONAL PROJECT ON ENERGY ISSUES.F: STATE 067598

1. IN LIGHT OF REFTEL INFORMATION, EMASSY MAINTAIN PROPOSAL
OF SCHINDLER AS PRINCIPAL CANDIDATE AND ADDS ZENTENO AS
ALTERNATE FOR THE MULTI-REGIONAL ENERGY PROJECT.

2. PURPOSE OF SCHINDLER APPOINTMENTS ARE:

A) SAN FE - THIS COMPANY WILL DESIGN AND BUILD OFFSHORE
DRILLING PLATFORM TO BE USED IN MAGELAN STRAIGHTS.
ALSO, THIS COMPANY IS KEY IN ENGINEERING OF UNDERWATER
PIPELINS AND THERE IS MUCH CONCERN OVER THIS ASPECT
OF OFFSHORE OPERATIONS IN CHILE. FYI: SCHINDLER IS
CLOSE PERSONAL FRIEND OF TOP SANTA FE OFFICIAL ED SHANNON.

B) AIR PRODUCTS - THIS COMPANY HAS ALREADY DONE THE
BASIC ENGINEERING STUDY FOR A LIQUID NATURAL GAS
PLANT TO BE BUILT IN CHILE. SCHINDLER WILL ALSO
WANT TO CONSULT ON THE GENRAL SUBJECT OF CRYOGENIC EQUIPMENT.

C) FLUOR - SCHINDLER WANTS TO ESTABLISH FIRMER CONTACT
WITH THIS HIGH TECHNOLOGY COMPANY WHICH HAS ALREADY
CONSTRUCTED TWO OR THREE PLANTS IN CHILE FOR THE NATIONAL
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PAGE 02 SANTIA 02580 310118Z

PETROLEUM ENTERPRISE.

D) ATLANTIC RICHFIELD - THIS COMPANY HAS EXPRESSED
INTEREST IN EXPLORING FOR OIL IN CHILE UNDER AN OPERATIONS
CONTRACT. SCHINDLER KNOWS MANY PEOPLE IN
THE COMPANY FROM PERIOD IN 1963 AND 4 WHEN HE STUDIED
AND WORKED IN THE U.S.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Handling Restrictions: n/a
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Release Date: n/a
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